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Thao Walton

Inbound Sales Representative

AUGUST 07, 2026

Hiring Manager
Stratford Financial Services
Little Rock, AR

Dear Hiring Manager,

I am thrilled to apply for the Inbound Sales Representative position at Stratford Financial Services. This role aligns perfectly with my fervor for helping individuals reach their financial goals, bringing my abilities and enthusiasm together neatly.

At Stratford Financial, fostering strong relationships matters. My time at Springfield Financial Group honed my skills in client interactions, allowing me to successfully assess needs and propose tailored solutions, culminating in a notable increase in client retention and satisfaction.

I believe that genuine care impacts financial success. In my previous role, I generated new business through persistent outreach, delivering a 15% increase in client base in just six months. Building rapport and maintaining connections is where I shine.

Furthermore, working in a remote environment has taught me time management. I consistently ensured that client satisfaction remained high while staying proactive about market trends. Contributions to team strategies led to recognition for meeting sales targets.

I am truly excited about the chance to be part of a supportive team. Providing continuous value and making a difference in clients' lives resonates with my personal mission. Let's build financial success together.

Thank you for considering my application. I hope to discuss further how I can contribute to your team.

Sincerely,

Thao Walton

Thao Walton