



Ronan Meyer

Manager, Field Engineering

📞 (512) 555-7318 ✉️ ronan.meyer@example.com

🌐 linkedin.com/example/ronanmeyer 📍 Austin, TX 78704

STRENGTHS

- 👥 **Team development**
Structured interviews, feedback, and career conversations helped engineers grow. One recurring coaching discussion became a trusted career plan.
- 💬 **Executive communication**
Clear architecture stories helped Directors and VPs weigh tradeoffs. Stakeholders often returned for candid guidance on risk.
- 🎯 **Customer strategy**
Discovery connected priorities with technical wins. Account teams gained sharper qualification decisions and more focused engineering support.
- ♥️ **Operational focus**
Portfolio reviews made health, blockers, and capacity visible. Teams used that shared view to act sooner on escalations.
- ♥️ **Inclusive leadership**
Recognition, transparency, and psychological safety shaped team routines. Engineers spoke up earlier, improving decisions during difficult engagements.

SKILLS

Field Engineering Databricks
Data platforms Analytics AI
Cloud architecture Governance
Security Networking
Telecommunications
Sales partnership

SUMMARY

Field Engineering leader with 14 years guiding **technical customer advisors** across enterprise **data platforms**, **cloud architecture**, analytics, AI, and telecommunications. Leads teams through hiring, coaching, career conversations, performance management, capacity planning, technical risk, and customer adoption. Partners with Sales, Product, Engineering, Support, Professional Services, Marketing, and partners to qualify opportunities, shape **technical win strategies**, and connect architecture decisions with business value. Maintains hands on credibility across Databricks, cloud data architecture, governance, security, networking, deployment, automation, and AI enabled workflows. Uses customer health signals, portfolio reviews, and operational data to clarify priorities, resolve escalations, and improve execution. Builds trusted relationships with senior technical and business stakeholders through discovery, executive communication, and clear technical storytelling. Supports inclusive teams where accountability, curiosity, psychological safety, and recognition guide daily work.

EXPERIENCE

Director, Field Engineering

BlueMesa Cloud Technologies 📅 January 2023 - Present 📍 Austin, TX

Leads a 10 person Field Engineering organization supporting telecommunications accounts, with ownership spanning customer strategy, technical execution, talent development, capacity, risk, and cross functional delivery.

- Led a 10 person Field Engineering team across telecommunications accounts, balancing capacity, customer value, and development.
- Partnered with Sales on opportunity qualification and **technical win strategy**, aligning specialists with architecture complexity.
- Coached engineers through Databricks architecture, governance, security, deployment, adoption, and executive presentations for strategic accounts.
- Ran portfolio reviews using **customer health**, **technical risk**, escalations, capacity, milestones, and blocker signals.
- Hired and developed technical talent through structured interviews, onboarding, feedback, **career conversations**, recognition, and performance plans.
- Represented **customer needs** with Product, Engineering, Support, **Professional Services**, Marketing, and partners during escalations.

Senior Manager, Solutions Engineering

Lone Star DataWorks 📅 March 2020 - December 2022 📍 Dallas, TX

Managed eight customer facing solutions engineers across telecommunications and technology accounts, guiding platform evaluations, architecture workshops, executive engagement, adoption planning, and operating improvements.

- Managed eight solutions engineers supporting enterprise data and **analytics** programs across telecommunications and technology accounts.
- Guided cloud **data** platform evaluations, **architecture** workshops, security reviews, networking assessments, and analytics modernization efforts.
- Built Director and VP relationships through platform tradeoff discussions, deployment risk reviews, and **business impact** narratives.
- Partnered with account executives to qualify opportunities, define success criteria, prioritize engineering effort, and coordinate evaluations.
- Introduced portfolio inspections covering opportunity progress, customer health, technical blockers, workload, and escalations.
- Piloted **AI** enabled preparation and knowledge retrieval workflows, turning team **feedback** into repeatable practices.

Principal Solutions Architect

ClearPeak Analytics 📅 July 2017 - February 2020 📍 Houston, TX

Technical win strategy Discovery

Executive communication

Value based solutioning

LANGUAGES

English Native

Spanish Intermediate

MY CAREER



● Director, Field Engineering at BlueMesa Cloud Technologies (3.8 Years)

● Senior Manager, Solutions Engineering at Lone Star DataWorks (2.8 Years)

● Principal Solutions Architect at ClearPeak Analytics (2.6 Years)

● Senior Data Platform Consultant at VectorBridge Consulting (3 Years)

● Data Engineer at Prairie Systems Group (1.6 Years)

Led architecture advisory work for enterprise customers modernizing analytics workloads on cloud data platforms, connecting discovery, design, deployment readiness, adoption, governance, and **business outcomes**.

- Led cloud data architecture programs for customers modernizing analytics workloads across multiple **business functions**.
- Mapped data sources, security constraints, governance requirements, networking dependencies, and target outcomes during discovery workshops.
- Designed scalable analytics architectures and guided **deployment** sequencing, operational readiness, **adoption** planning, and risk mitigation.
- Presented architecture recommendations to senior audiences through **technical storytelling** tied to reliability, governance, adoption, and value.
- Coordinated engineering, support, consulting, and account teams to resolve implementation blockers across customer programs.
- Mentored junior architects through **discovery**, architecture reviews, stakeholder communication, and practical cloud judgment.

Senior Data Platform Consultant

VectorBridge Consulting 📅 June 2014 - June 2017 📍 San Antonio, TX

Delivered customer facing consulting for cloud and on premises data platform initiatives, progressing into technical advisory leadership across architecture, integration, deployment, adoption, and delivery consistency.

- Delivered consulting for cloud and on premises **data** platform initiatives across customer application landscapes.
- Designed data integration and analytics solutions around **security** requirements, network boundaries, **governance**, and operations.
- Led technical workshops that clarified requirements, compared implementation approaches, and documented architecture decisions.
- Supported deployment and **adoption** through validation plans, integration troubleshooting, and prioritized technical actions.
- Built reusable **architecture** checklists and delivery templates that improved engagement consistency across consulting teams.
- Earned broader account responsibility through reliable delivery, clear communication, and practical technical recommendations.

Data Engineer

Prairie Systems Group 📅 October 2012 - May 2014 📍 Fort Worth, TX

Built production data pipelines and reporting datasets for enterprise clients, developing a strong foundation in analytics operations, data quality, migration assessment, and customer communication.

- Built **data** pipelines and reporting datasets supporting enterprise **analytics** and operational reporting teams.
- Developed ingestion and transformation workflows into governed analytical stores used by **business stakeholders**.
- Investigated pipeline failures through logs, validation queries, source checks, and documented corrective actions.
- Supported cloud migration assessments by inventorying data dependencies, network requirements, security controls, and workload characteristics.
- Prepared deployment documentation and support handoffs for production data environments.
- Expanded customer facing responsibilities through technical walkthroughs, issue reviews, and practical troubleshooting guidance.

PROJECTS

Telecommunications Customer Health Operating Model 📅 2025

Created a portfolio operating model connecting customer health, technical risk, escalations, capacity, blockers, adoption, and business impact. Leadership gained a clearer view of priorities during reviews.

AI Enabled Engineering Workflow 📅 2022

Piloted AI enabled preparation and knowledge retrieval workflows for solutions engineers. Team feedback shaped repeatable practices that improved readiness for complex customer engagements.

LEADERSHIP & AWARDS

- Recognized for building an inclusive Field Engineering team supporting telecommunications customers, 2025
- Selected as a technical leadership speaker for Texas Data Professionals Forum, 2024

EDUCATION

Bachelor's Degree in Computer Science

Texas State University 🎓 GPA: 3.5 📅 2012 📍 San Marcos, TX

Coursework: *Data structures, database systems, software engineering, computer networks, artificial intelligence*

CERTIFICATIONS

- Databricks Certified Data Engineer Professional 📅 2025
- AWS Certified Solutions Architect Professional 📅 2024

TECHNICAL SKILLS

- **Data Platforms:** Databricks, Delta Lake, data warehouses
- **Cloud Architecture:** AWS, cloud migration, hybrid cloud
- **Analytics:** Business intelligence, reporting, analytical stores
- **Artificial Intelligence:** AI workloads, AI enabled tools, machine learning
- **Data Engineering:** Data pipelines, ingestion, transformation
- **Governance:** Data governance, access controls, policy management
- **Security:** Security reviews, security controls, identity management
- **Networking:** Network boundaries, connectivity, network requirements
- **Customer Operations:** Customer health, escalations, blocker reviews
- **Leadership Systems:** Capacity planning, performance management, career development
- **Delivery Methods:** Discovery workshops, deployment planning, adoption planning
- **Communication Tools:** Executive presentations, technical storytelling, stakeholder management

PROFESSIONAL AFFILIATIONS

- Mentor, Austin Cloud Architecture Community, 2023 - Present
- Technical Leadership Speaker, Texas Data Professionals Forum, 2024 - Present

ADDITIONAL INFORMATION

Work Status : Authorized to work in United States. No sponsorship required.

REFERENCES

AVAILABLE ON REQUEST