



Camryn Mata

Pricing Analyst

☎ (317) 555-2846 ✉ camryn.mata@example.com

🌐 linkedin.com/example/camrynmata 📍 Indianapolis, IN 46204

STRENGTHS

- ♥ **Traceable pricing**
Built BOE files that connected labor, BOM, quotes, ODC, and travel evidence. Reviewers could follow each assumption.
- 👥 **Cross team coordination**
Pulled practical inputs from production, engineering, quality, procurement, and logistics. People knew where their data fit.
- 🔍 **Cost research**
Compared P2K, AccuRev, quotes, commercial sources, and history. Missing evidence became a clear next step.
- 💬 **Government communication**
Explained ROM assumptions and BOE status to government and contractor stakeholders. Clear updates helped decisions move forward.
- ⚖️ **Independent judgment**
Handled incomplete pricing inputs with calm follow up and sound escalation. Senior reviewers gained confidence in the record.

SKILLS

DoD contracting Pricing analysis

BOE development RFQ tracking

ROM estimates FAR and DFARS

MS Excel Data analysis DIBBS

NECO SAM.gov

BOM cost research P2K AccuRev

Labor estimating

LANGUAGES

English

Native

SUMMARY

Pricing analyst with five years supporting Department of Defense contracting, government requests for quotation, basis of estimate packages, specialized rough order of magnitude estimates, and cost analysis for defense manufacturing programs. Builds traceable pricing files with labor, bill of materials, **supplier quotes**, other direct costs, and travel inputs. Researches component pricing through DIBBS, NECO, SAM.gov, P2K, AccuRev, commercial sources, recent quotes, and historical data. Coordinates practical inputs from production, engineering, quality, procurement, logistics, technical writing, **shipping and receiving**, and program teams. Applies FAR and DFARS knowledge while communicating assumptions, gaps, approvals, and status with **government customers** and **senior decision makers**. Active Secret clearance supports disciplined handling of sensitive pricing work, independent problem solving, and dependable delivery in fast paced on site environments.

EXPERIENCE

Pricing Analyst

Aegis Mission Systems 📅 January 2024 - Present 📍 Indianapolis, IN

Owns pricing support for Department of Defense requests for quotation, basis of estimate packages, cable and assembly estimates, and specialized rough order of magnitude requests. Connects technical, operational, procurement, and customer inputs into clear pricing records. Maintains independent ownership of status, evidence, review routing, and award tracking while supporting government and contractor decisions.

- Built traceable **BOE** packages with labor, BOM, quotes, ODC, and travel inputs for DoD RFQs.
- Tracked DIBBS, NECO, and **SAM.gov** opportunities through **RFQ** review, approval, and award records.
- Researched cable component costs in P2K, AccuRev, commercial sources, quotes, and **historical data**.
- Prepared procurement quote lists for BOM gaps, giving suppliers clear requirements for timely responses.
- Coordinated production, engineering, quality, procurement, logistics, and program inputs for **assembly estimates**.
- Presented **ROM** assumptions and BOE status clearly to government customers and senior internal reviewers.

Junior Pricing Analyst

Meridian Federal Manufacturing 📅 June 2021 - December 2023 📍 Dayton, OH

Supported **defense manufacturing** pricing operations through Excel analysis, documented cost research, RFQ tracking, and scoped rough order of magnitude studies. Worked with **production** planners, engineers, vendors, and reviewers to clarify assumptions and resolve incomplete inputs. Applied FAR and DFARS knowledge across supporting records, customer questions, approvals, and award follow up.

- Created Excel pricing workbooks combining labor, material, supplier, and historical costs for defense RFQs.
- Compared purchase history, **commercial pricing**, and vendor responses before selecting documented BOM cost bases.
- Maintained RFQ trackers covering due dates, ownership, questions, approvals, and award outcomes.
- Clarified build assumptions, labor hours, technical requirements, and substitutions with planners and engineers.
- Organized **FAR** and **DFARS** support files, then escalated inconsistent inputs for timely resolution.
- Prepared scoped ROM analyses that explained assumptions, exclusions, and data limits to reviewers.

MY CAREER



- Pricing Analyst at Aegis Mission Systems (2.7 Years)
- Junior Pricing Analyst at Meridian Federal Manufacturing (2.5 Years)

PROJECTS

- Defense RFQ Pricing Framework** 📅 2025
- Structured a reusable pricing workflow for labor, BOM, supplier quotes, ODC, travel, approvals, and award tracking. Clear evidence made review conversations easier and kept open questions visible.
- Cable Assembly Cost Research** 📅 2023
- Compared P2K, AccuRev, commercial sources, recent quotes, and historical records for cable and assembly estimates. Research supported practical cost bases when current supplier evidence was limited.

LEADERSHIP & AWARDS

- Recognized for disciplined pricing records and dependable support across fast paced government contracting work.
- Trusted by peers and stakeholders for clear BOE assumptions, organized follow up, and practical cost research.
- Commended for independent problem solving during RFQ reviews, ROM requests, and cross functional estimate coordination.

EDUCATION

Bachelor of Science in Finance
Indiana University Indianapolis 🎓 GPA: 3.5 📅 2021 📍 Indianapolis, IN
***Coursework:** Corporate Finance, Cost Accounting, Financial Analysis, Quantitative Methods*

CERTIFICATIONS

- Active Secret Security Clearance 📅 2026
- FAR and DFARS Contracting Knowledge 📅 2026

TECHNICAL SKILLS

- **Pricing Analysis:** Basis of Estimate, ROM Estimates, Cost Analysis
- **Government Contracting:** DoD Contracting, FAR, DFARS
- **RFQ Systems:** DIBBS, NECO, SAM.gov
- **Cost Research:** P2K, AccuRev, Historical Pricing
- **Microsoft Excel:** Pricing Workbooks, Cost Models, Data Analysis
- **Materials Pricing:** BOM Pricing, Commercial Pricing, Purchase History
- **Supplier Coordination:** Supplier Quotes, Quote Requests, Vendor Responses
- **Estimate Inputs:** Labor Estimates, ODC Estimates, Travel Estimates
- **Defense Manufacturing:** Cable Assemblies, Production Planning, Material Substitution
- **Review Management:** BOE Approval, RFQ Tracking, Award Tracking

PROFESSIONAL AFFILIATIONS

- Defense manufacturing pricing and estimating community, Indianapolis, Indiana.
- Government contracting analysis network focused on DoD RFQs, BOEs, ROMs, and cost evidence.

ADDITIONAL INFORMATION

Work Status : Authorized to work in United States. No sponsorship required.

REFERENCES

AVAILABLE ON REQUEST