

Brianna Lozano

Supply Chain Contracts Specialist, Materials Management

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📍 Warner Robins, GA 31088

STRENGTHS

- ♥️ **Contract stewardship**
Kept renewal dates, approvals, pricing schedules, and agreement records visible. A careful record review often prevented a later purchasing question.
- 📈 **Pricing analysis**
Compared supplier proposals, GPO terms, and utilization for leadership. Clear tables made difficult sourcing discussions easier for everyone.
- 📊 **Data accuracy**
Corrected item and pricing discrepancies across source records. Colleagues came back with hard data questions when accuracy mattered most.
- 👥 **Stakeholder coordination**
Connected procurement, finance, clinical teams, vendors, and warehouse staff. Shared documentation kept reviews moving when priorities shifted.
- 🏥 **Healthcare procurement**
Applied medical product knowledge to purchasing decisions and substitutions. Practical context helped protect supply continuity during everyday disruptions.

SKILLS

Healthcare procurement

Supply chain

Contract administration

Vendor agreements

Medical products

Service contracts GPO contracts

Contract lifecycle management

CLM software Infor Workday

ERP systems Item data

Pricing data Purchasing

SUMMARY

Supply Chain Contracts Specialist with four years of experience supporting **healthcare procurement, vendor agreements, medical product categories**, service contracts, and **contract administration**. Manages agreement reviews, renewals, pricing schedules, item references, and compliance records across regulated healthcare operations. Uses Infor, Workday, ERP workflows, CLM repositories, GPO contract information, and supplier records to support accurate purchasing decisions. Analyzes proposals, quotations, utilization, contract terms, pricing conditions, item data, and purchasing exceptions for supply chain leaders. Coordinates with procurement, finance, clinical departments, vendors, receiving teams, and warehouse personnel to resolve issues and maintain reliable records. Brings practical negotiation preparation, clear documentation, sound judgment, and steady follow through across changing priorities, office settings, remote work, and warehouse facing operations.

EXPERIENCE

Supply Chain Contracts Specialist, Healthcare Materials Management

Riverbend Medical Network 📅 November 2024 - Present 📍 Warner Robins, GA

Supports a regional healthcare network through vendor, medical product, and service agreement administration. Owns contract records, pricing references, renewal preparation, issue resolution, and cross functional coordination across clinical and operational departments.

- Managed vendor, medical product, and service agreements across clinical and operational departments, preserving **purchasing** continuity.
- Maintained CLM milestones, **Infor** pricing schedules, item references, and renewal records, resolving discrepancies before purchasing updates.
- Compared supplier proposals with GPO pricing and utilization, giving leaders clear evidence for sourcing decisions.
- Coordinated reviews with procurement, **finance**, clinical teams, and vendors, keeping approvals and agreement records complete.
- Traced item and **pricing** exceptions across **purchase orders** and invoices, coordinating approved source record corrections.
- Prepared **negotiation** materials and renewal calendars, keeping priority agreements visible through changing workload and volume.

Healthcare Procurement Analyst, Medical Supply Operations

Peachtree Healthcare Supply Services 📅 October 2022 - October 2024 📍 Macon, GA

Supported healthcare procurement across medical and operational product categories. Used Workday purchasing information, supplier records, GPO agreements, item master data, contract repositories, and warehouse feedback to improve sourcing decisions and supply continuity.

- Evaluated medical and operational product sourcing questions through **Workday** purchasing data and supplier records.
- Reviewed GPO agreements and vendor quotations, confirming eligible pricing before purchase decisions moved forward.
- Maintained **item master** and **supplier records**, improving consistency between contract references and purchasing transactions.
- Built **renewal** summaries covering unit pricing, terms, product alternatives, and stakeholder requirements for sourcing discussions.
- Tracked agreement dates and supporting documents, escalating missing approvals before renewal deadlines approached.
- Coordinated with **receiving** and warehouse staff on substitutions, packaging changes, and **item data** questions affecting availability.

PROJECTS

GPO Pricing and Item Data Review 📅 2024

LANGUAGES

English Native

Spanish Proficient

MY CAREER



- Supply Chain Contracts Specialist, Healthcare Materials Management at Riverbend Medical Network (1.9 Years)
- Healthcare Procurement Analyst, Medical Supply Operations at Peachtree Healthcare Supply Services (2 Years)

Created a structured review approach for GPO pricing, supplier quotations, item references, and purchasing records. Findings supported cleaner comparisons and clearer sourcing discussions.

Contract Renewal Records Improvement 📅 2023

Organized agreement dates, supporting documents, renewal details, and stakeholder requirements within a structured repository. Work improved visibility for upcoming contract decisions.

LEADERSHIP & AWARDS

- Recognized for dependable contract records and timely renewal preparation within healthcare supply operations.
- Acknowledged by supply chain stakeholders for clear pricing comparisons and practical issue resolution.
- Trusted resource for item data questions involving procurement, receiving, warehouse, and clinical teams.

EDUCATION

Bachelor's Degree in Supply Chain Management

Georgia Southern University 🎓 GPA: 4.0 📅 2022 📍 Statesboro, GA

Coursework: *Healthcare procurement, contract administration, supply chain analytics, purchasing management*

CERTIFICATIONS

- Contract Management Fundamentals Certificate 📅 2024
- Healthcare Supply Chain Foundations Certificate 📅 2023

TECHNICAL SKILLS

- **ERP Systems:** Infor, Workday, SAP
- **Contract Lifecycle Management:** CLM repositories, contract records, renewal tracking
- **Healthcare Procurement:** Medical products, service contracts, purchasing controls
- **GPO Contracting:** GPO agreements, eligible pricing, purchasing conditions
- **Contract Analysis:** Agreement terms, pricing comparisons, utilization review
- **Item Master Data:** Item references, supplier records, product alternatives
- **Pricing Data:** Unit pricing, pricing schedules, invoice exceptions
- **Supplier Management:** Vendor proposals, quotations, supplier documentation
- **Purchasing Operations:** Purchase orders, sourcing decisions, purchasing updates
- **Warehouse Coordination:** Receiving, substitutions, packaging changes
- **Healthcare Operations:** Clinical departments, operational departments, regulated workflows
- **Contract Renewals:** Renewal calendars, milestone tracking, approval records

PROFESSIONAL AFFILIATIONS

- Healthcare supply chain professional engaged with procurement, materials management, and clinical operations teams.
- Supply chain practitioner supporting accurate purchasing data, compliant agreements, and dependable product availability.

ADDITIONAL INFORMATION

Work Status : Authorized to work in United States. No sponsorship required.

REFERENCES

AVAILABLE ON REQUEST