



Kenneth Benitez

Vice President, Healthcare Investment Banking

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SUMMARY

Accomplished finance professional with over 7 years in investment banking, particularly within healthcare sectors such as Biotechnology and Medical Devices. Proven ability to execute complex M&A transactions and provide financing solutions while leading cross-functional teams. Recognized for exceptional analytical skills and keen attention to detail, fostering mentorship among junior talent in fast-paced environments. Committed to cultivating strong client relationships through superior financial analysis and crafting impactful presentations while maintaining integrity and sound judgment in strategic decision-making.

EXPERIENCE

Vice President

Healthcare Financial Solutions Inc. 📅 June 2022 - Present 📍 New York, NY

As Vice President, led deal execution overseeing mergers and acquisitions while managing high-level client engagements. Responsible for originating new client relationships and structuring financial solutions tailored to the healthcare sector, driving transaction success.

- Executed M&A transactions, managing due diligence processes and valuations effectively.
- Founded strong client relationships through innovative financial solutions and strategic guidance.
- Mentored junior analysts, enhancing their capabilities in financial modeling and strategy development.
- Oversaw production of high-quality materials for stakeholders, aligning with broader corporate objectives.
- Collaboration with diverse teams ensured comprehensive transaction execution across healthcare specialties.
- Positioned as a trusted advisor by engaging continually with stakeholders on financial and strategic matters.

Senior Associate

Global Investment Group 📅 January 2018 - May 2022 📍 Los Angeles, CA

Served as Senior Associate, focused on executing equity and debt financing transactions. Collaborated closely with senior leadership to deliver impactful advisory services within healthcare mergers and acquisitions, coupled with rigorous market analysis.

- Managed comprehensive execution processes for equity and debt transactions leading to successful funding.
- Advised clients on mergers and acquisitions, deploying strategies that enhanced their market positions.
- Conducted thorough market research providing insights to guide transaction decisions.
- Developed visual and oral presentations for senior stakeholders, showcasing strategic opportunities.
- Enhanced team performance by training and developing junior members' analytical abilities.
- Initiated process improvements within our execution frameworks, boosting operational efficiencies.

Analyst

Investment Strategies LLC 📅 August 2015 - December 2017 📍 Chicago, IL

Played a vital role in supporting senior bankers during M&A transactions as an Analyst. Focused on financial analyses and contributed to value-based client presentations, building foundational experience in investment banking.

- Assisted in executing M&A transactions, ensuring transaction accuracy through detailed financial analysis.
- Conducted financial modeling and presents insightful valuation analyses to inform strategic recommendations.

STRENGTHS

- 🗨 **Strategic Communication**
Cultivated exceptional communication skills, resulting in strong rapport with key stakeholders and clients.
- 👤 **Leadership Development**
Proven track record in nurturing talent, coaching juniors to excel in high-stakes financial environments.
- 📊 **Analytical Mindset**
Employed advanced analytics in frontline decision-making; earned recognition from peers for insightful contributions.
- 👥 **Client-Centric Approach**
Prioritized client needs in all pursuits, enhancing loyalty through dedicated service and exceptional outputs.
- 🏆 **Results Orientation**
Focused steadfastly on achieving outcomes, consistently meeting deadlines without compromising quality or standards.

SKILLS

Investment Banking

M&A Transactions

Financial Modeling

Client Relationship Management

Team Leadership Market Analysis

Presentation Skills

Healthcare Sector Expertise

Negotiation Strategies

