



# Dawson Barnes

## Vice President, Investment Banking

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TechFin Advisors  
Investment Banking Firm  
San Francisco, CA  
California

Dear Hiring Manager,

Enthusiastic about the opportunity, I am eager to apply for the Vice President position at TechFin Advisors. With over six years in investment banking specifically focusing on M&A within technology, I bring a unique blend of experience that aligns perfectly with the firm's goals.

Collaboration and innovation define TechFin Advisors. I admire how the firm has achieved hundreds of successful transactions while focusing on technology. I have led teams through both complex sell-side and buy-side processes, ensuring that all stakeholders remain informed and engaged. My experience managing multiple high-profile transactions has sharpened my skill in driving results under pressure.

Throughout my career, I have emphasized growth through mentorship. Leading analysts and associates has always been a rewarding challenge. I pride myself on fostering teamwork that inspires young professionals to excel and contribute meaningfully to every deal. Supporting others allows me to elevate the work standard, ensuring each transaction achieves the highest quality.

This journey hasn't always been easy. Balancing multiple projects requires resilience. However, my commitment to achieving excellence fuels my determination. I consistently strive for the highest standards in financial modeling and transaction structuring.

Connecting my values to TechFin Advisors excites me. The focus on innovation within the software M&A sector resonates deeply with my professional aspirations. I am eager to contribute my skills while nurturing collaborative relationships that drive success for your clients.

Thank you for considering my application.

Sincerely,

*Dawson Barnes*

**Dawson Barnes**